

Self-Storage Association of Michigan (SSAM)

Membership Benefits

Formed in 2007, the Self-Storage Association of Michigan (SSAM) is the only statewide, not-for-profit trade association protecting and advancing the interests of self-storage facility owners and operators. SSAM works to improve the business climate for members and to encourage growth in all areas of the self-storage industry.

Legislative Protection – The Association staff works diligently with legal and legislative counsel to monitor any legislation that affects the self-storage industry and contributes input to assure that industry viewpoints are represented, understood, and protected. Members are kept informed about the status of any legislation that could affect their businesses.

Member Services – The Association staff assists members in responding to technical questions, working with state and local governmental units, and acts as a referral resource to insurance, legal, and other related service-providers.

SSAM's website – View the SSAM website at www.selfstoragemichigan.org where the Association provides members a place to list company details and contact information, including a website link. This is an excellent source of exposure for SSAM member businesses.

Industry Insights – SSAM's newsletter provides timely industry updates ranging from legal and legislative issues, announcements of upcoming education programming, and money-saving business ideas from the Association office.

National Affiliation – SSAM is an affiliate of the national Self Storage Association (SSA). SSAM members are entitled to several national benefits through this affiliation, including an annual subscription to the SSA Globe magazine, member discounts and affinity programs, benefit packages, and online tools.

Government Relations – SSAM's role in government affairs does not end with its influence in the Legislature. The Association recognizes the important of understanding and working with the myriad of agencies and departments that create and implement laws and regulations. For that reason, the Association functions as a liaison between members (as a business) and the bureaucracy which regulates the industry. SSAM represents member interests at the regional and national levels as members of the national Self Storage Association (SSA) Board and by contributing input to federal agencies.

SSAM Marketing and Public Relations Campaign – The Association keeps consumers, government officials, trade publications, and media sources throughout the state informed by releasing a steady-flow of information about the vital contributions the self-storage industry makes to Michigan's economy.

HARVEST Education Foundation – Provides scholarships for members, their families, and employees. Since 1991, more than \$383,000 in university and college scholarships have been award to more than 650 students.



Self-Storage Association of Michigan

2222 Association Drive · Okemos · Michigan · 48864-5978
(888) 308-7726 · (517) 349-3300 · FAX (517) 349-3543 · selfstoragemichigan.org

APPLICATION FOR MEMBERSHIP

Company Name _____ Number of Units _____

Owner/Partner _____ Title _____

Contact Person (if different than above) _____ Title _____

Mailing/Billing Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

E-mail _____ Website _____

Storage Locations - Please list all locations; this portion will be visible to the public on SSAM's website. Attach additional pages if necessary.

1. Name _____ Number of Units _____

Manager's Name _____

Address _____ County _____

City _____ State _____ Zip _____

Phone _____ Fax _____

E-mail _____ Website _____

2. Name _____ Number of Units _____

Manager's Name _____

Address _____ County _____

City _____ State _____ Zip _____

Phone _____ Fax _____

E-mail _____ Website _____

(CONTINUED ON REVERSE SIDE)

SCHEDULE OF DUES AND MEMBERSHIP INFORMATION

Please indicate (X) category that applies to your business.

_____ SELF-STORAGE OWNER/OPERATOR

_____ Main Location – over 101 units *\$340.00 per year (Number of units _____)

_____ Main Location – 100 units or less *\$195.00 per year (Number of units _____)

_____ Additional Locations \$ 80.00 per year per location

(All owned/managed locations must be included) Total Enclosed: \$ _____

_____ ASSOCIATE MEMBER (Check appropriate category) \$ 400.00 per year

- | | | |
|--------------------|--------------------|----------------------------|
| Auctioneer | Computer Software | Management |
| Brokerage | Financial Services | Prospective Owner/Operator |
| Builder | Insurance | Publications |
| Building Materials | Locks/Supplies | Services |

Enclosed is my check for \$ _____

Please charge \$ _____ to my: Visa MasterCard Discover Amex (check one)

Card Number _____

Exp. Date _____ Security Code _____

Name on Card (print) _____

Billing Zip Code _____ Signature _____

I understand that by providing my mailing address, email address, telephone number and fax number, I hereby consent to receive any and all communications sent by or on behalf of the Self-Storage Association of Michigan solely via regular mail, email, telephone or fax.

Signature Title Date

*If you have a location with more than 100 units, that location will default to the main location price of \$340.00.

Effective July 1, 2017

Available!

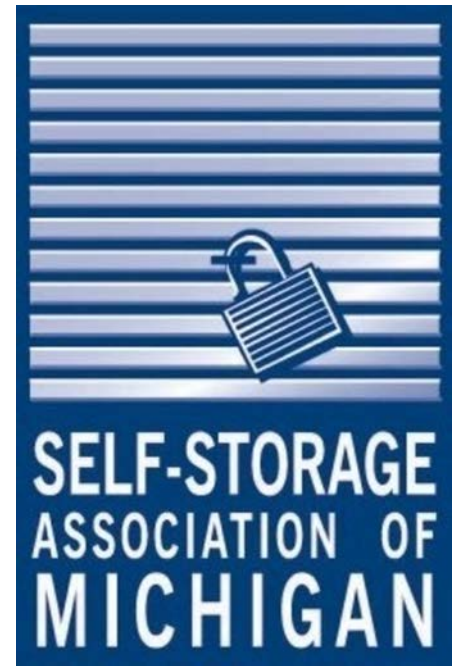
Michigan Self-Storage Lien Law Annotated

Public Act 61 of 2014 made significant changes to the Michigan Self-Service Storage Facility Act and became effective June 26, 2014. Full understanding of Michigan's requirements of self-storage facilities is imperative to successful operations.

The Self-Storage Association of Michigan (SSAM) partnered with the national organization (SSA) to develop The Michigan Self Storage Lien Law Annotated, a valuable resource that provides all necessary information and forms to comply with Michigan law.

Purchase the book today to keep up to date on all the changes that affect any self-storage business! This book covers everything needed regarding operating a facility.

The self-storage annotated lien laws are broken-down by the state's statute by section and includes a Conclusion, Lien Sale Checklist and Notice of Lien Letter. Extensive comments on the state laws are provided by the Self-Storage Legal Network attorneys: D. Carlos Kaslow and Scott Zucker.



2222 Association Dr.
Okemos, MI 48864
(517) 349-3300
www.selfstoragemichigan.org

Available to SSAM members for \$40; to non-members for \$60

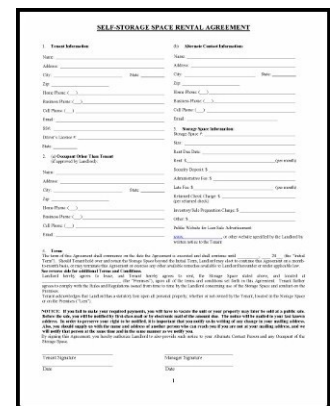
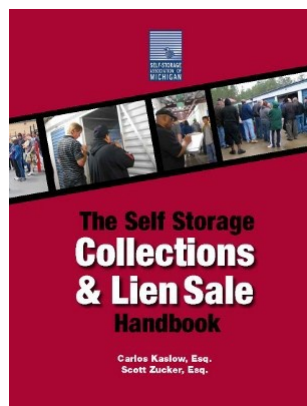
This purchase also includes a valuable PowerPoint presentation by Association Legal Counsel Emeritus and Public Act 61 author William J. Perrone (retired partner, Dykema Law Firm). The presentation specifically covers the 2014 lien law changes and provides in-depth explanation.

Also Available

The Self-Storage Collections & Lien Sale Handbook and SSAM Rental Agreement

The Self-Storage Collections & Lien Sale Handbook – SSAM members have the ability to purchase and download this entire handbook and customize the contents with individual company logo/information. The cost to have an attorney prepare the documents included would be thousands of dollars. **SSAM members can purchase this for a fraction of that cost, available for \$120. Non-members can purchase for \$290.**

SSAM Rental Agreement – Developed by SSAM legal counsel with input from SSAM members and the Association Board of Directors, this model rental agreement was designed to provide protections to facility owners and operators. The SSAM Rental Agreement is available to purchase as a digital file with interactive fields for customization and unlimited printing. **This resource is available for purchase to SSAM members-only for \$199.**





SSAM Product Order Form

Submit to: SSAM, 2222 Association Dr. Okemos, MI 48864

Fax:517-349-3543 Phone:517-349-3300

E-Mail: info@mmhrvca.org

www.selfstorageemichigan.org

Business Name

Name

Shipping Address

City State

Zip Code Phone

E-Mail

Item	Quantity		Quantity
The Michigan Lien Law Annotated SSAM Member \$40.00	<input type="text"/>	Non-Member \$60.00	<input type="text"/>
The Collections & Lien Sale Handbook SSAM Member \$120.00	<input type="text"/>	Non-Member \$290.00	<input type="text"/>
Digital SSAM Rental Agreement SSAM Member \$199.00	<input type="text"/>		

Total Due \$

Shipping is included in purchase price. Submit a check or money order to SSAM or enter credit card information below.

Credit Card Number

Name on Card

Visa, MC, Discover, or Amex Expiration Date

Security Code Billing Zip Code

Signature: